
OVERVIEW

Over 25 years in management, entrepreneurship and business administration. Experienced in motivational training and workshops including Life Management and Personal Development Training his work is his passion. A seasoned businessman with expertise in career and workforce development, linking the workforce and management team on challenging topics and issues. An expert in labor management small business development, with joint-venture projects between large and small companies nationwide.

BUSINESS CONSULTING EXPERIENCE

As a small business adviser to many small businesses Jeffery has been awarded as a Small Business Administration (SBA) Champion for 2006 for NJ and Region II (NJ,NY, PR, and the US Virgin Islands). As a founder of a business incubator and a Business One Stop Service(BOSS) Jeffery has linked agencies and consultants in representing while empowering a variety of small businesses, government agencies and a variety joint venture and community partnerships .

EXECUTIVE EXPERIENCE

Responsible for the overall operations of a multimillion dollar labor management corporation employing over 500 employees. Directly handle,business development, workforce management , and training for the labor intensive businesses and contractors.

SPEAKING / TRAINING

Counseled and mentored individuals through Transition 2000 programs using motivational instructional techniques. Created and conducted various training seminars to meet the needs of individual learning institutions. Trained and accredited thousands of individuals for Career Development and Transitional Training.

Training topics include: Life Management, Personal Assessment, Transitional Training, Job Search, Entrepreneurship and many more.

Listed below is a sample list of clients:

- **United Parcel Service & The Urban Leagues** Staff ,Supervisor and Management Training
- **Community Access Unlimited** – Training for Disabled, Transitional Training, Career Development & Life Management.
- **Kean University-** Internal & External Customer service Training
- **Rutgers State University** – Adjunct Professor, At Risk Freshman Transitional Training
- **Victory Hospital** – Patient Care, Customer Service & Coworker Relations.
- **Head Start of Plainfield** – Transitional Training & Staff Development
- **Jersey Gardens Retail Skill Training Center**– Retail Customer Service Training
- **SBA, SBDC, and SCORE-** A variety of Small Business workshops

TRANSITION 2000 WORKSHOPS

(Custom topics also available upon request)

- T-1 **LIFE MANAGEMENT:THE GOOD LIFE PROGRAM**
- T-2 **TRANSITIONAL TRAINING**
- T-3 **ADULT CLASSROOM TRAINING**
- T-4 **CAREER SEARCH & DEVELOPMENT SELF-MARKETING IN 21ST CENTURY**
- T-5 **CUSTOMER SERVICE A INSIDE JOB**
- T-6 **TEAM SYNERGY**
- T-7 **CONFLICT RESOLUTION & ANGER MANAGEMENT**

AFFILIATIONS

- Workforce Investment Board
- Plainfield Chamber of Commerce, board member.
- Plainfield Special Improvement District , board member
- Founder of The Incubator Inc, (a for profit business urban incubator)
- Founder Business One Stop Service (BOSS)
- Toastmasters

EDUCATION

VIRGINIA STATE UNIVERSITY, Petersburg, VA

BS in Business Administration, with a concentration in finance. As an advocate of lifelong learning there is a perpetual enhancement of his education with various human development, business and training seminars, workshops and conferences.

CONTACT INFORMATION

- Location : The Incubator
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- Cell : 908 358 9937

JEFFERY DUNN

Inspirationalist

Orator

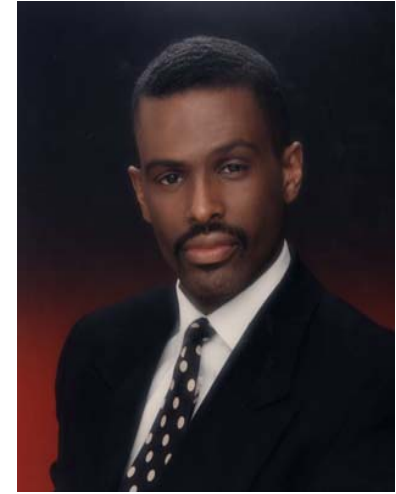
Consultant

Jeffery Dunn graduated from Virginia State University in 1980 with a degree in Business Administration and Finance. Following college he worked fifteen years in his family business, Dunn and Sons Inc (D&S). D&S is a labor management corporation. Mr. Dunn played a key role in strategic analysis, development and administration of this multimillion dollar enterprise located in Plainfield, NJ.

Jeffery Dunn has been active in his community, giving freely of his time and expertise. Mr. Dunn is active in the civic community of Plainfield. He has worked on committees, boards and organizations vital to these interests. He is an accomplished public speaker and mentor.

Realizing that this interest had developed into a passion, Jeffery developed skills needed to transform this desire into a career. He has received training under a national renowned motivational speaker.

In 1995 Mr. Dunn founded Amalgamated Business Consultant Inc., a consulting firm specializing in Transitional Training, Life Skills Management & Personal Development.



As an inspirationalist, orator and consultant, Jeffery Dunn is known in the public and private sector. His mission is to inspire others to pursue their dreams despite the storms and transitions that life may bring. His belief is that an individual is in complete control of only one thing, their thoughts. Thought patterns can determine success or failure. Therefore, self-motivation becomes as vital to one's well-being as food, water and oxygen. Once this concept is understood, a person can master and direct their destiny.
